



▶ UP & COMING ATTORNEY

## Patrick Newman

BASSFORD REMELE P.A.



Patrick Newman got his first taste of working in the credit and collection field while living in Madison and attending the University of Wisconsin.

After deciding on a law career and graduating from what is now Mitchell Hamline School of Law, he honed his knowledge of the debtor-creditor landscape into a career as a commercial litigator. Following positions at two other law firms, he joined Bassford Remele in 2017.

Newman likes law because it places a premium on argumentation, verbal acuity and writing skills. But he also learned the art of running a business, from billable hours to marketing his practice. Being a good attorney and running a sustainable practice “is what I’m motivated to do,” he said.

Newman has worked for clients in several high-profile cases, including the Gander Mountain collapse. “That had some of the longest hearings I’ve ever been involved in, and there were 40 to 50 creditors seeking relief,” he said. “It was incredible.”

### **What do you find the most rewarding or love best about working in the legal profession?**

I like to please people, and these are often tough cases. When clients say they are pleased with the work, that makes the battle worth it.

### **What’s the best piece of advice that you ever received?**

As it relates to lawyering, play chess, not checkers. That means you must think three or four moves ahead and know where you are going. The best in this profession always know where they are trying to position their opponent.

### **What do you enjoy doing in your spare time?**

I play bass and play guitar, and once played in bands. I golf, and I have two small children whose dad tries to get a club in their hands any time he can.

— Frank Jossi